### Driving a Paradigm Shift for Patient Management

### Annual Shareholder's Meeting

July 15, 2022



## **Forward Looking Statement**

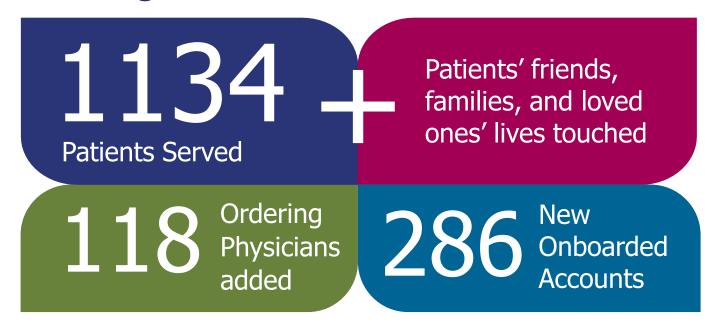
Any statements that are not historical fact (including, but not limited to statements that contain words such as "will," "believes," "plans," "anticipates," "expects," "estimates," "may," and similar expressions) are forward-looking statements. These statements include, among others, those pertaining to Oncocyte's "portfolio promise" in 2022 and 2023, including the expectation that Oncocyte will launch four major products across oncology and transplant, drive market demand, expand indications, submit for reimbursement, form platform partnerships for global expansion and drive revenue growth and operational excellence, Oncocyte's "Determa Platform" and "VitaGraft Platform" strategies, the VitaGraft value creation roadmap, Oncocyte's 2022 success milestones, strategies with respect to cash utilization and financial expectations over the next six quarters, along with other statements about the future expectations, beliefs, goals, plans, or prospects expressed by management. Forward-looking statements involve risks and uncertainties, including, without limitation, the potential impact of COVID-19 on Oncocyte™ or its subsidiaries' financial and operational results, risks inherent in the development and/or commercialization of diagnostic tests or products, uncertainty in the results of clinical trials or regulatory approvals, the capacity of Oncocyte's third-party supplied blood sample analytic system to provide consistent and precise analytic results on a commercial scale commercialization of diagnostic tests or products, uncertainty in the results of clinical trials or regulatory approvals, the capacity of Oncocyte's third-party supplied blood sample analytic system to provide consistent and precise analytic results on a commercial scale, potential interruptions to supply chains, the need and ability to obtain future capital, maintenance of intellectual property rights in all applicable jurisdictions, and the need to obtain third party reimbursement for patients' use of any diagnostic tests Oncocyte or its subsidiaries commercialize, and risks inherent in strategic transactions such as the potential failure to realize anticipated benefits, legal, regulatory or political changes in the applicable jurisdictions, accounting and quality controls, potential greater than estimated allocations of resources to develop and commercialize technologies, or potential failure to maintain any laboratory accreditation or certification. Actual results may differ materially from the results anticipated in these forward-looking statements and accordingly such statements should be evaluated together with the many uncertainties that affect the business of Oncocyte, particularly those mentioned in the "Risk Factors" and other cautionary statements found in Oncocyte's Securities and Exchange Commission filings, which are available from the SEC's website. You are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date on which they were made. Oncocyte undertakes no obligation to update such statements to reflect events that occur or circumstances that exist after the date on which they were made, except as required by law. after the date on which they were made, except as required by law.

## **Our Mission**

Oncocyte is a precision diagnostics company with a mission to improve patient outcomes by providing personalized insights that inform critical decisions throughout the patient care journey.



# **2021 Year in Review...** *OCX is Saving Cancer Patient's Lives!!!*





## We are Poised To Deliver on Our Portfolio Promise!



In 2H2022/23, we expect to launch **4 major products** across Oncology and Transplant





### From a "One Product Company" to a Rich Portfolio in Oncology and Transplant



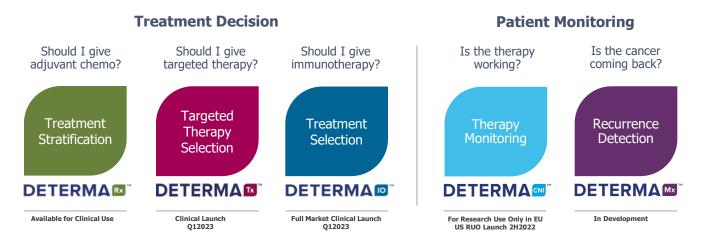
VitaGraft Kidney





# **Oncocyte's Determa Platform Strategy**

Delivering Precision Diagnostic Information Throughout the Patient Journey Improving Outcomes and Reducing Costs



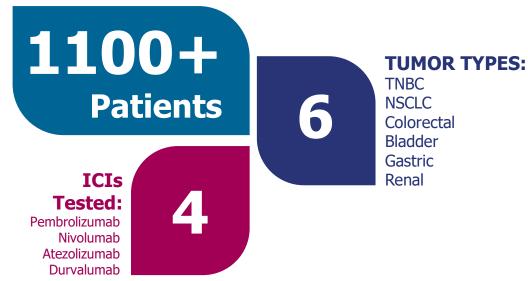
Differentiated Tests with large TAMs (>\$10B) to Address Unanswered Questions Across ALL Stages of Cancer

OCX will expand to global markets using regulated kits on an instrument platform

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# **DETERMA**<sup>ID</sup><sup>T</sup> 2021-22 Progress

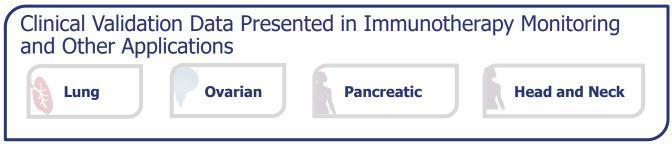
#### **11 Validation Studies**



# Validation Data

Same algorithm, Same threshold For positivity in Every tumor type

### DETERMA Clinical Utility Demonstrated in Multiple Tumor Types



Validated in:

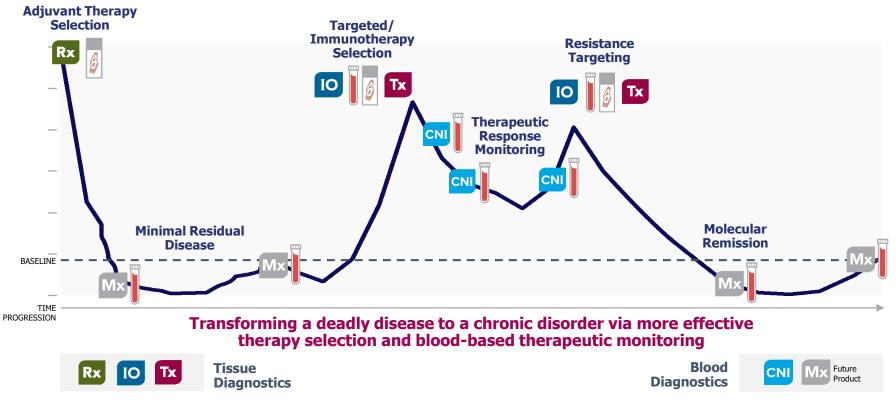


Shown to Predict Recurrence as well as Response to Treatment

- ONCOCYTE

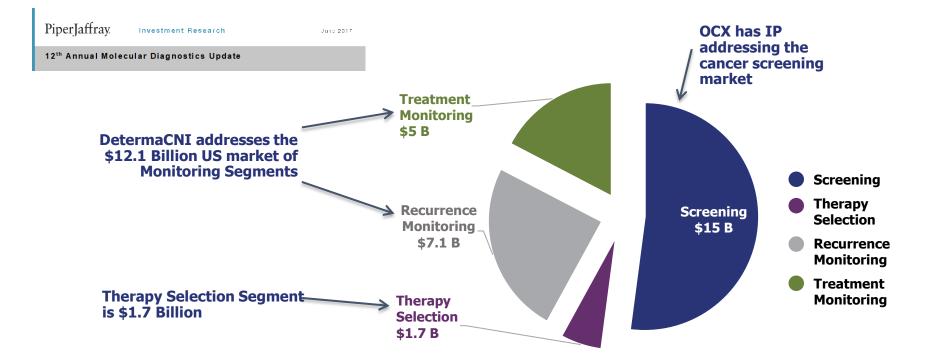
References listed in Appendix

# **The Emerging Patient Management Paradigm**



#### **NONCOCYTE**

### **Determa Continuum Allows Entry Into Large and Growing Markets** Served Market Value >\$6B of >\$10B TAM When Portfolio is Fully Reimbursed



#### **ONCOCYTE**

# **Oncocyte's VitaGraft Platform Strategy**

Delivering Critical Information for Transplant Physicians to Monitor for Early Transplant Rejection

#### **Treatment Decision and Patient Monitoring**

Optimize immunosuppressive drug dosing with routine testing Reduce unnecessary biopsies, and resolve unclear liver enzyme results Monitor high-risk patients to detect signs of injury early



CMS Submission Completed 4/22 Early Adopter Launch 7/22



CMS Submission Completed 6/22 Early Adopter Launch 7/22



CMS Validation In Process



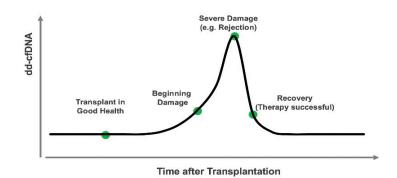
# **Rejection Monitoring Improves Patient Outcomes**

### **Patient Monitoring Menu**

Answers the most important question with a unique application

### Is the Organ Being Rejected?

- Monitor high-risk patients to detect signs of injury early
- Reduce unnecessary biopsies, and resolve unclear liver enzyme results
- Absolute quantification of dd-cfDNA
- Optimize Immunosuppressive drug dosing
- Fast turnaround time of 24-48 hours



- Clinically validated in Kidney, Liver and Heart-Tx (AJT 2020, PLOS.Med2017,Transplantation2021)
- Provides precise quantification of dd-cfDNA concentration (AJT 2020, Clin Chem 2020, Transplant Dir. 2021)
- Digital PCR Format provides Fast turnaround of results, and dPCR can be kitted for democratization of testing

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### **Transplant Monitoring Tests Will Significantly Expand OCX's Revenue Opportunity**

#### **Transplants by the numbers**

~39,000<sup>1</sup> patients per year (US)
~316,000 living recipients
~41,000<sup>2</sup> patients per year (EU)

#### Shortage of donor organs

#### Waiting list:

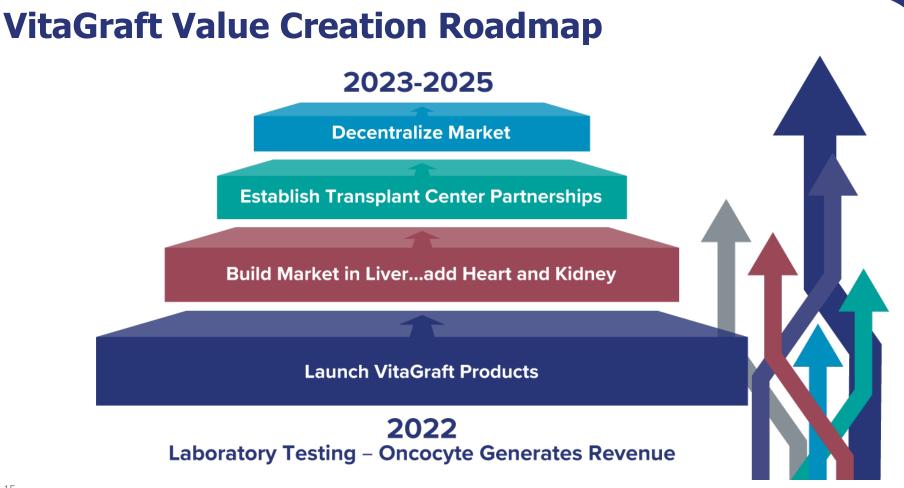
> 106,000<sup>3</sup> patients (US)

> 150,000 (EU)

- Biomarkers needed to achieve personalized immunosuppression and reduce premature graft loss
- Conventional biochemical tests are either less specific or less sensitive
- LCD Issued for cfDNA testing as surveillance in Transplanted Patients with kidney, liver and heart transplants

@ Current CMS Reimbursement : ~\$2B US Market





**ONCOCYTE** 

### **Oncocyte 2022 Success Milestones** Market-focused initiatives to support clinical utility and physician adoption



= Milestones In Process

#### ONCOCYTE

# **Strategy to Ensure Cash Takes Us Into 2024**

#### **Re-prioritization of investments across portfolio**

- Completed in Q1
- No further investments in DIO for additional tumor types
  - •Current study spend winds down in Q3
  - Current studies required for CMS submission in TNBC, NSCLC and Bladder almost complete
- De-prioritization of:
  - Sales force expansion
  - DTx/DIO full market launch until reimbursement achieved
  - DCNI CMS studies

#### Focus platform partnerships on shorter term ROI projects

#### Engage strategic partnerships to monetize certain assets

• Full *Tissue Based* portfolio licensing in ex-US markets

#### **Organizational Optimization:**

- Re-organize around priorities
- Eliminate need to add headcount to support Transplant launch redeployment of Oncology resources
- Assessment of other ways to reduce infrastructure costs in process



### What Shareholders Should Expect Over Next 6 Quarters

- Burn expected to trend down over next 6 quarters as investments in DIO, DRx and other portfolio study investments finish up
- Precipitous drop in burn planned entering 2023 due to reduction in R&D, Sales and Marketing, and G&A
- Anticipated Transplant revenue growth in 2023 (combined with DIO/DTx in 2H23) delivers high value GM\$ on top of "fixed infrastructure" costs significantly reducing burn
- Expected Portfolio licensing and monetization delivers cash to balance sheet and expense reduction across the business

Management is committed to ensuring that cash needs will be met with current cash and non-dilutive activities while ensuring successful product launches will deliver improved enterprise value to shareholders



# The Future of OCX is Now

**Oncocyte is** poised to launch 4 Major **High-Value** Molecular tests over next 12 months

Proprietary Tests expected to enter >6B Served Available Market

Expect high-gross margin tests will drive solid potential for future net income growth



Partnerships with global molecular platform companies expected to drive long term growth through IVD kits into ex-US markets

#### 



#### Thank You





## Appendix





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